

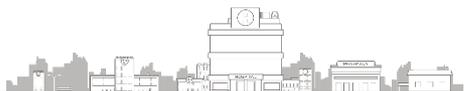


# Q2 2017 Metrics

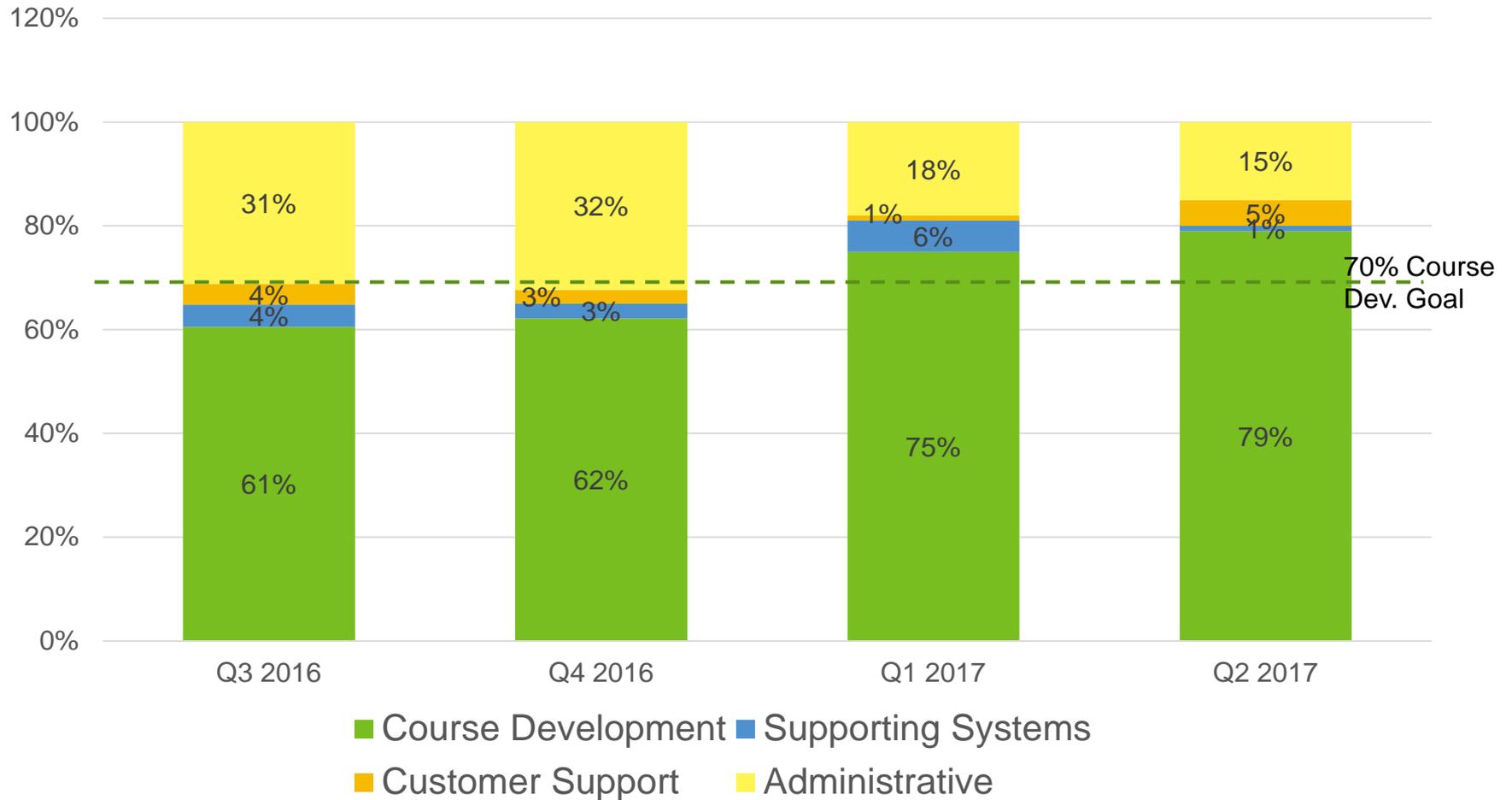
Education & Training Services



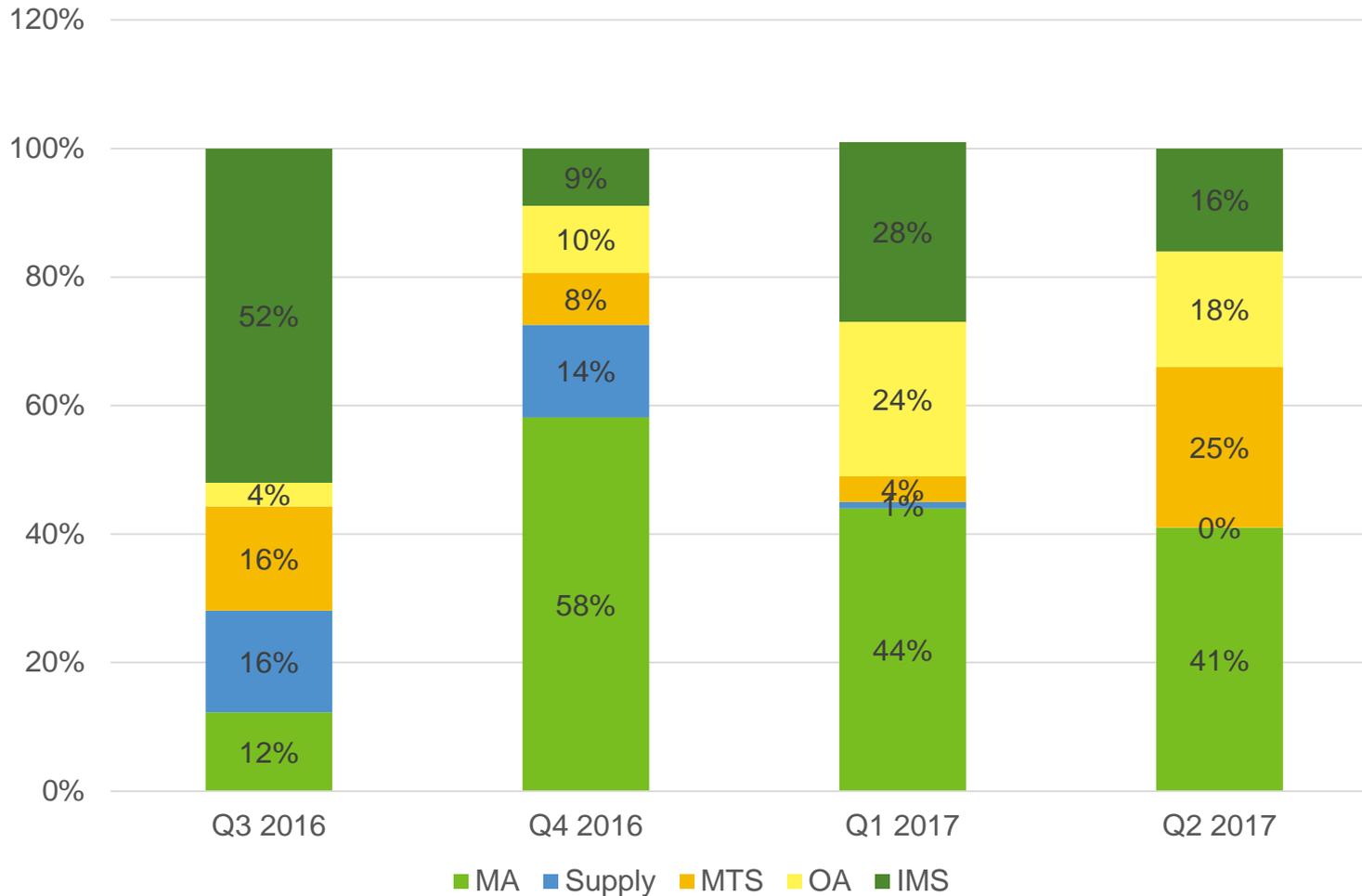
# Instructional Design Metrics



# Instructional Design Focus



# Training Development per Product



# Omnicell eLearning on HealthStream (Last 12 months)

## Omnicell Customer Outreach on HealthStream

Course completions	64,500
Unique Learners	26,000
Unique Facilities	1,100
Omnicell Courses	44

## Top 5 Accounts (By # of Learners)

Ascension	3,530
Kettering Health Network	3,273
Tenet HealthCare Corporation	2,885
St. Joseph's HealthCare	1,800
Prime HealthCare	1,720



# myOmniceLL Access

myOmniceLL Usage for E-Learning Modules	Q3 2016	Q4 2016	Q1 2017	Q2 2017
Views of E-learning Module Launch Page	6063	3035	4040	
Downloads of E-learning Modules	1289	989	1226	

**Top E-Learning Modules:** Patient Care in a Profiled Environment, CSM for General Users, Restock Training for Color Touch, Color Touch - FlexLock

myOmniceLL Usage for Videos	Q3 2016	Q4 2016	Q1 2017	Q2 2017
Video Views	609	414	700	969
Minutes of Videos Viewed	1720	1176	1975	3598

**Top Videos:** XT Space Optimization, 21.0 Release Overview, Omnicell Guided Cycle Count, XT DIY Repairs - Installation and Replacement of Drawers

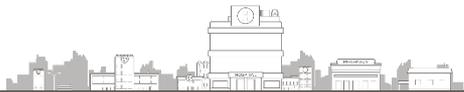
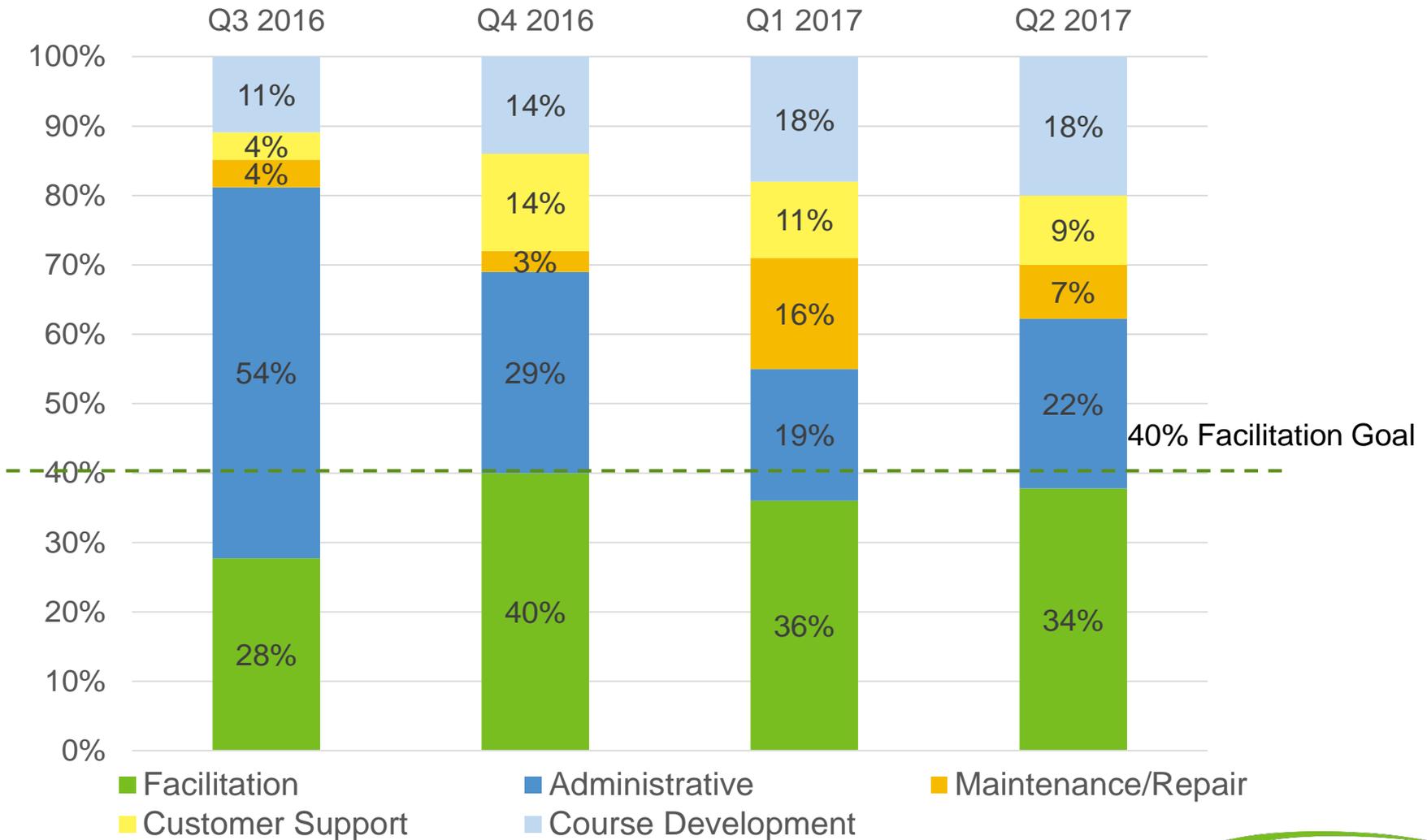




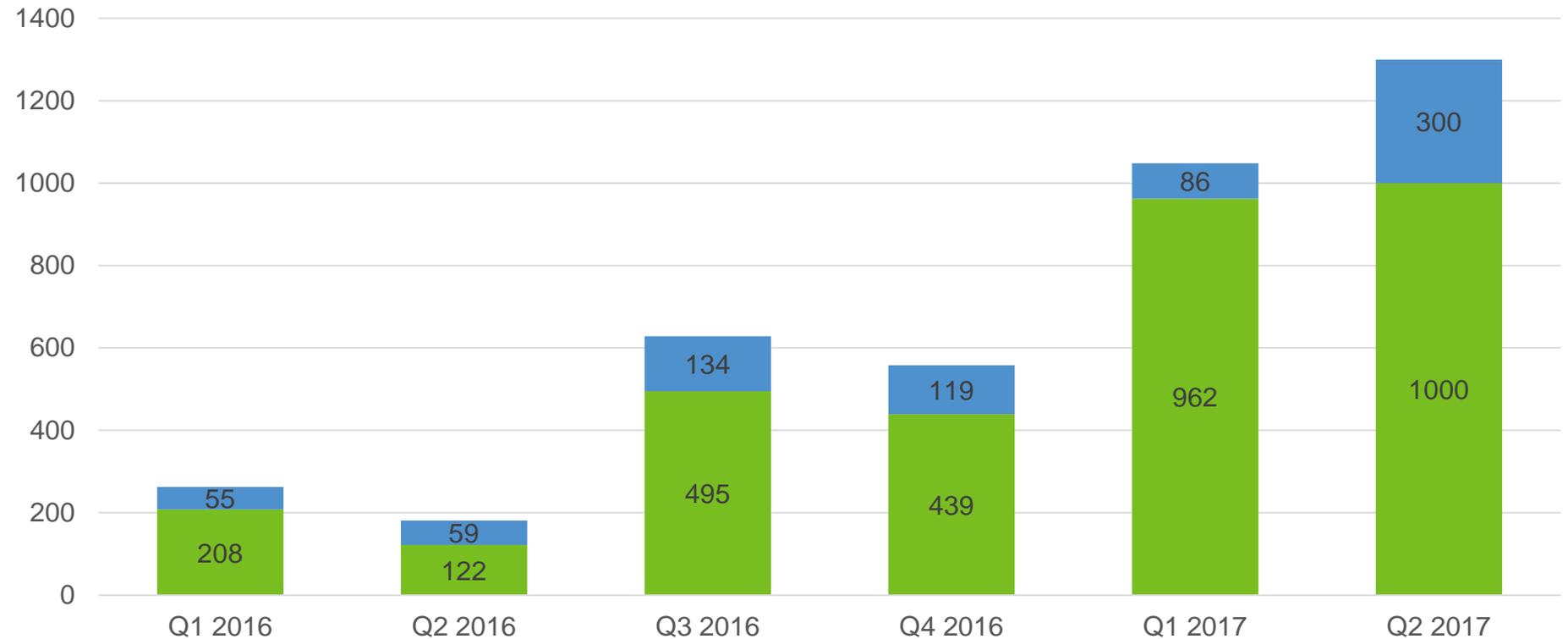
# Classroom and Virtual Training



# Instructor Focus: Quarter over Quarter



# Facilitation Hours: Customer and Employee

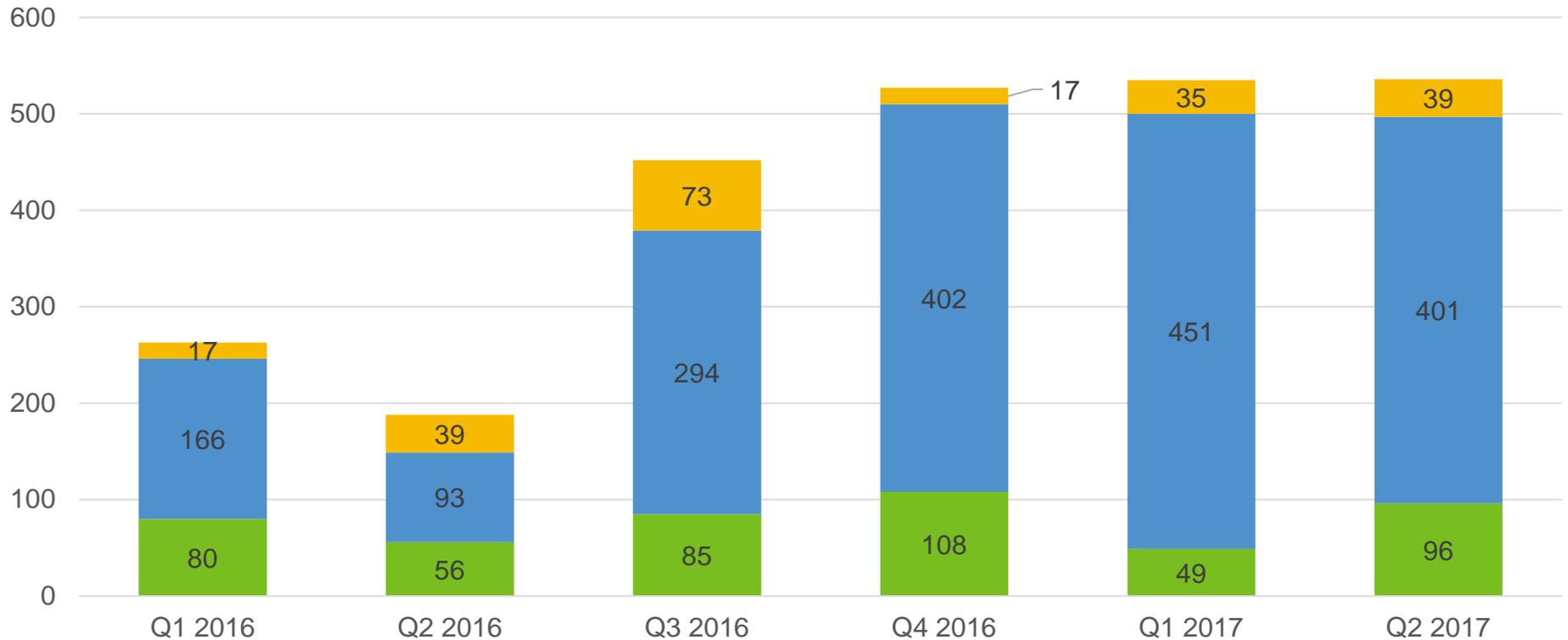


**Facilitation Hours: Customer and Employee**

■ Customer ■ Employee



# Course Attendance: Quarter over Quarter



Number of Attendees: Customer and Employee

■ ILT ■ VILT ■ OnSite



# Attendance vs. Capacity: Quarter over Quarter\*

Course	Avg	Goal	% of Goal		
			Q3 2016	Q4 2016	Q1 2017
Biomedical Service Training	3	4	50%	75%	75%
Hardware Basics (Employee)**	4	4	50%	100%	100
Pharmacy System Administrator	6.75	6	92%	121%	100%
Employee System Administrator**	6.75	6	150%	133%	133%
Advanced System Administrator	4	4	N/A	100%	100%
Supply System Administrator	2.5	4	N/A	100%	25%
OptiFlex System Administrator	7	6	N/A	117%	117%



# Survey Results – Virtual Training

I feel more prepared to use my Omnicell/Aesynt product. Score: 10 High/1 Low

Course	Total # Responders	10	9	8	7	6	5	4
AcuDose	1	100%						
CPM	42	57%	31%	10%				2%
CSM	11	73%	27%					
Analytics	25	50%	33%	13%			4%	
Med Automation	19	67%	17%		6%		6%	
WorkflowRx	4	100%						

**Rob:** Rob was very attentive, willing to slow down for others to catch up during learning exercises and overall straight forward with answers to questions. Great Job!!

**Ash:** Ash is an excellent teacher. He is extremely knowledgeable and was very patient with me.



# Survey Results – Classroom Training

Overall, I was satisfied with this course. Score: 10 High/1 Low

Course Type	Total # Responders	10	9	8	7
Core Team	34	62%	23%	15%	
Hardware	4	100%			
OnSite Training	24	92%		8%	
System Administrator	25	88%	8%	4%	

**Core Team Training:** Andi made it very interesting and easy to understand and follow without getting bored.

**Hardware Training:** Randy - The greatest instructor ever!

**System Administrator:** Nikki was great! She made it easy to learn and understand. She was prepared everyday and has a great understanding of the product/training material.

**OnSite Training:** Rob was an excellent trainer and he was extremely knowledgeable about Omnicell. He also understood hospital workflow so explained scenarios we brought up in class with Omnicell utilization.

# Survey Results – Classroom Training

I feel well-prepared to effectively use my Omnicell/Aesynt product. Score: 10 High/1 Low

Course Type	Total # Responders	10	9	8	7
Core Team	34	62%	26%	12%	
Hardware	4	100%			
OnSite Training	24	59%	25%	8%	8%
System Administrator	25	84%	12%	4%	

